



**DEFINE
RESOURCES &
MANAGEMENT**
PHARMA & DIAGNOSTIC

**COMPANY
PROFILE**

DDM
DEFINE RESOURCES & MANAGEMENT
DIAGNOSTIC

PHARMA & DIAGNOSTIC

Odenwaldring 41, 63110 Rodgau,
Germany



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RESOURCES & MANAGEMENT

PHARMA & DIAGNOSTIC

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ABOUT COMPANY

Define Resources & Management (DRM Pharma & Diagnostic), a Business Process Outsourcing company, is a leading partner in healthcare and clinical research advancement.

Our core expertise lies in Pharmaceutical and Diagnostic Products, Consultancies, and Outsourcing Services. We are dedicated to providing state-of-the-art solutions customized to address the dynamic requirements of the pharmaceutical sector.

Whether it's top-tier medications, strategic consultancy, or operational outsourcing, we offer holistic assistance to foster success in healthcare & Clinical research.

With a steadfast commitment to excellence and client satisfaction, DRM Pharma & Diagnostic is devoted to pioneering healthcare and clinical research through innovation and unwavering dedication.



**VISION
&
MISSION**



VISION

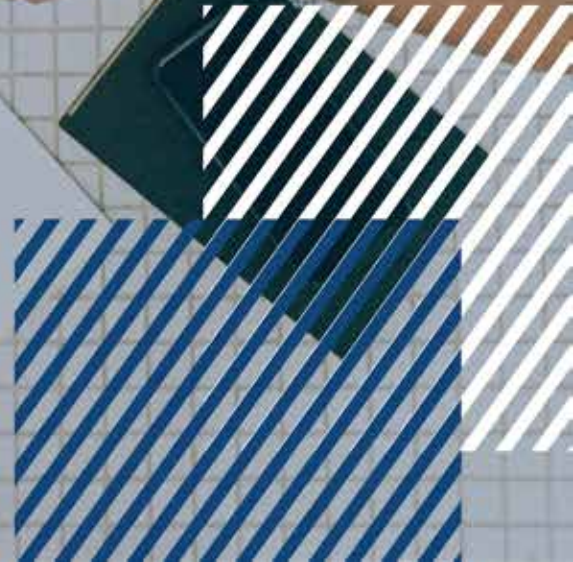
Our vision is to expedite the advancement of life-saving treatments and therapies by delivering top-tier clinical research services to pharmaceutical and biotechnology companies worldwide.



MISSION

Our mission is to be a trusted partner to our clients by delivering innovative and reliable solutions that reduce the time and cost of drug development. We strive to ensure that our services adhere to the highest ethical and regulatory standards, and that we maintain the safety and well-being of trial participants. At the same time, we aim to foster a culture of scientific excellence and collaboration that drives meaningful progress in the field of healthcare.

OUR TEAM





DR. G. M. RANDHAWA
CHIEF EXECUTIVE OFFICER

Dr. Ghulam Murtuza Randhawa is the Chief Executive Officer of the Company. He has a PhD in Agri sciences from Leipzig University, Germany, and has participated in a Post-Doctorate Program at Martin Luther University - Halle in Germany.

Moreover, he is a member of the Deutsche Veterinärmedizinische Gesellschaft (German Veterinary Medical Society,) in Germany and serves as an advisor to pharmaceutical companies on Research & Development Projects in Europe and Germany.

Dr. Randhawa maintains strong professional ties with various European and German companies, providing guidance and consultancy services. He holds the esteemed position of HIC- Honorary Investment Councilor to Germany appointed by the Ministry of Board of Investment - at the Embassy of Pakistan in Berlin, Germany. His responsibilities include fostering bilateral investment relationships among potential investors from Germany, Europe, Asia, the UAE, and Pakistan.



DR. DANISH M. KHAN

ADVISOR & COOPERATION PARTNER

Dr. Danish M. Khan, Diplomate American Board of Internal Medicine, is an alumnus of the esteemed Aga Khan University in Pakistan and pursued his postgraduate studies in Internal Medicine at the University of Texas, Texas Medical Center in Houston.

He has played a pivotal role in various initiatives, notably the establishment of reputable medical education institutions such as United Medical & Dental College, United College of Nursing & Midwifery, Creek General Hospital, and United Hospital.

He is also an advisor to the Pharmaceutical Industry and has played a key role in the establishment of Mediflow Pharmaceuticals, one of the largest Large Volume Parenteral manufacturing plant of Pakistan. His vision entails high quality, cost-effective services to the patients that are presenting to United Medical Labs.



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OUR SERVICES

DRM Pharma & Diagnostic is a leading provider of comprehensive outsourcing solutions tailored to meet the specific needs of the pharmaceutical and healthcare industries. With a focus on delivering excellence and innovation, we offer a wide range of services spanning Pharmaceutical & Diagnostic Products, Consulting, and Outsourcing.

1 PHARMA & DIAGNOSTIC PRODUCTS SERVICES

DRM prides itself on delivering high-quality medicinal products and devices, offering exceptional customer support, and ensuring swift delivery services. With our extensive marketing & distribution experience, we assist you in selecting products that facilitate the growth of your business. Furthermore, our strong partnerships with multiple medical supplier companies enable us to effectively meet the diverse needs of our clientele.

2 CONSULTING SERVICES

We specialize in offering strategic consulting services to pharmaceutical companies, diagnostic laboratories, and healthcare providers aiming to address intricate industry hurdles and leverage emerging prospects. Our experienced team delivers customized guidance and expertise in various domains, encompassing market analysis, regulatory affairs, product development, and business strategy. Through harnessing our profound industry knowledge and market acumen, clients can make well-informed decisions, empowering them to realize their business goals with certainty.

3 OUTSOURCING SERVICES

Our outsourcing services are designed to streamline operations, reduce costs, and enhance productivity for our clients. Whether it's back-office support functions, clinical research, data management, or customer service, we offer flexible outsourcing solutions that meet the unique needs of each client. With a focus on quality, efficiency, and compliance, we ensure seamless integration with our clients' operations, allowing them to focus on core business activities while we handle the rest.



PHARMA & DIAGNOSTIC PRODUCTS SERVICES



Sourcing & Procurement

We specialize in globally sourcing high-quality pharmaceuticals and diagnostic products, including pharmaceuticals, medical devices, diagnostic kits, reagents, and consumables, from trusted manufacturers.



Distribution & Logistics

Efficient distribution and logistics services ensure timely delivery of pharmaceutical and diagnostic products to healthcare facilities, pharmacies, & laboratories.



Regulatory Compliance

From product registration and labeling to documentation and quality assurance, we provide comprehensive regulatory support throughout the product lifecycle.



Market Research & Analysis

We conduct market research to analyze opportunities, competition, and demand for pharmaceutical & diagnostic products, providing clients with valuable insights to shape marketing strategies.



Branding & Promotion

Our services include branding strategy, digital marketing, promotional campaigns, & sales support to help clients meet marketing goals & increase revenue.



Product Quality Assurance

We offer quality assurance services like product testing, batch release, and post-market surveillance to maintain high quality and compliance standards.

In summary, our Pharmaceutical & Diagnostic Products Services aim to optimize operational efficiency, ensure regulatory adherence, foster expansion, and ultimately, elevate patient care standards. Through a holistic range of services and a steadfast dedication to exceptional quality, we equip our clients to thrive in the ever-evolving healthcare sector.

CONSULTING SERVICES



Market Analysis & Intelligence

We assist clients in identifying unmet needs, analyzing competition, and creating data-driven strategies for sustainable growth using advanced analytics and proprietary methodologies.



Regulatory Affairs & Compliance

We ensure that our clients remain compliant with evolving regulatory requirements, including FDA, EMA, and other global regulatory agencies, while minimizing risks and accelerating product approvals.



Product Lifecycle Management

We help clients optimize product development processes, manage the product lifecycle, offer strategic guidance on portfolio management, clinical development strategies, and lifecycle planning.



Business Strategy & Market Access

Our consulting services cover strategic planning, market access strategy, pricing, reimbursement strategy, and payer engagement to help achieve long-term success.



Commercialization & Sales Force

For successful pharmaceutical product commercialization, a robust sales & marketing strategy is vital. Our consultants focus on optimizing commercial operations, developing brand strategies, and planning promotions.



Technology Adoption

To stay competitive in the pharmaceutical industry, embracing digital innovation is crucial. We provide guidance on digital transformation, technology adoption, and data analytics.

In summary, our consulting services are designed to provide our clients with the strategic guidance, expertise, and support they need to navigate the complexities of the pharmaceutical industry successfully. With our deep industry knowledge, analytical rigor, and commitment to excellence, we empower our clients to achieve their business objectives, drive growth, and deliver value to patients and stakeholders alike.



Clinical Research Outsourcing

Our clinical research outsourcing services encompass a wide range of activities, including clinical trial management, site monitoring, data management, biostatistics, and regulatory affairs.



Data Management and Analytics

We provide data management services encompassing data collection, cleaning, integration, analysis, and reporting. By using advanced analytics tools, we aim to derive insights, enhance processes, and drive better outcomes for clients.



Regulatory Affairs Support

Our regulatory affairs support services provide clients with expert guidance and assistance in regulatory strategy development, submissions management, compliance assessment, and post-market surveillance.



Pharmacovigilance & Drug Safety

Pharmacovigilance and drug safety services monitor and assess pharmaceutical product safety to ensure efficacy and safety throughout the product lifecycle in healthcare.



Supply Chain Management

We offer supply chain management services including procurement, inventory management, warehousing, and distribution to help clients improve operations, reduce lead times, and enhance customer satisfaction.



Back-Office Support Functions

We provide back-office support services including data entry, document processing, administrative support, finance, accounting, and customer service to assist clients in improving efficiency and focusing on core business operations.



OUTSOURCING SERVICES

A blurred clinical setting, likely an operating room, with a hand in a blue glove holding a purple pen. The background shows surgical instruments and a person in a white coat.

CLINICAL

RESEARCH

OUTSOURCING

**We aim to foster a culture of scientific
excellence and collaboration that drives
meaningful progress in the field of
Healthcare & Clinical Research**





**PHASE I-IV
CLINICAL
TRIALS**



Clinical Trial Management

Managing clinical trials from planning to closeout, ensuring protocol adherence, timelines, and budgets.



Protocol Development

Assisting in designing clinical trial protocols, including study objectives, methodology, and endpoints.



Site Management

Assisting with site selection, initiation, monitoring, closeout, training, and tracking performance.



Data Management

Ensuring clinical trial data integrity, accuracy, and completeness according to regulatory standards.



Statistical Analysis

Providing statistical support for study design, sample size calculation, data analysis, and result interpretation.



Regulatory Affairs

Helping with regulatory submissions such as INDs, NDAs, and other filings for regulatory compliance.



Medical Writing

Creating clinical study documents like protocols, informed consent forms, reports, and regulatory submissions.



Pharmacovigilance

Monitoring drug safety for investigational and marketed products, including adverse event reporting & risk management.



Quality Assurance

Implementing quality management systems and audits to meet regulatory standards and Good Clinical Practice (GCP) guidelines.



Project Management

Project management includes resource allocation, risk management, and stakeholder communication.

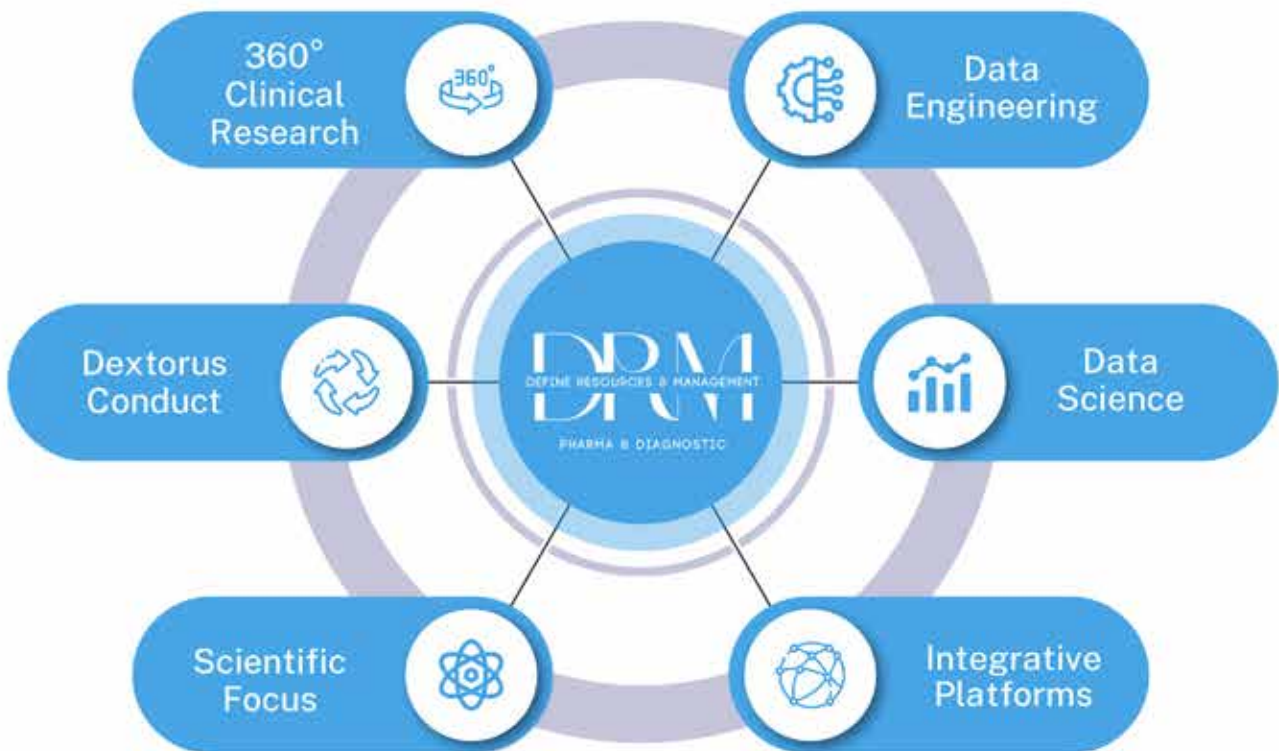


Technology Solutions

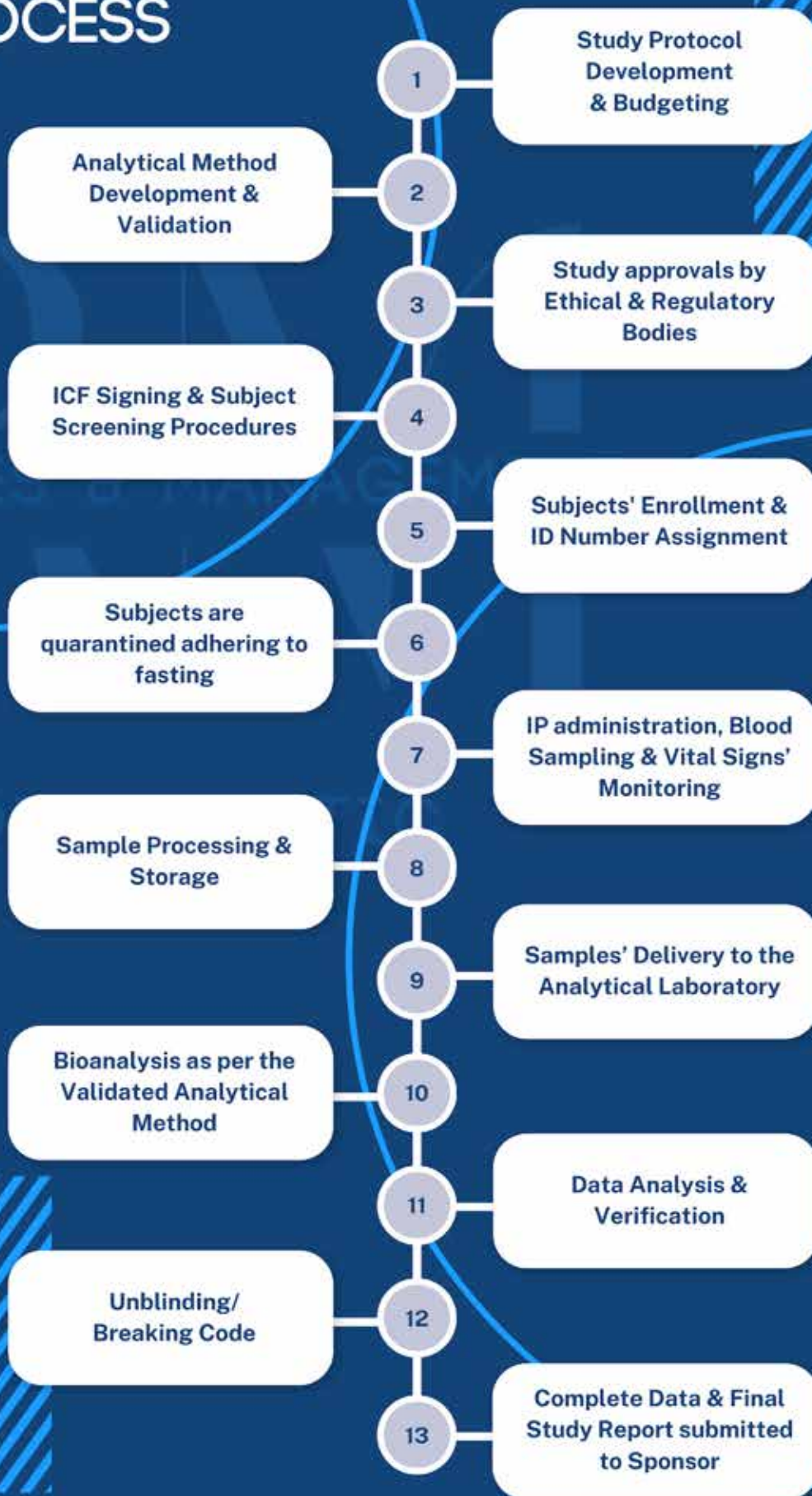
Identifying the optimal approach to enhance efficiency and yield high-quality data.

We are advancing clinical research into the digital age.

Our strategy integrates Clinical research services with innovative technologies to generate enhanced value for patients, healthcare professionals, and the broader life sciences sector.



BA/BE STUDY PROCESS



PROFESSIONAL EXPERTISE IN BA/BE STUDIES

DRM-associated CBSCR-Pakistan is being led by Prof. Dr. Raza Shah. He obtained his Ph.D. from the Max-Planck Research Institute for Polymer in Germany and pursued two post-doctoral fellowships from the University of Geneva in Switzerland and the Max-Planck Research Institute for Polymer in Germany.

CBSCR-Pakistan, in collaboration with DRM Pharma & Diagnostic, boasts experience in successfully conducting over 20 Bioavailability/Bioequivalence (BA/BE) Studies, yielding reliable outcomes and ensuring the utmost client contentment. Through the combination of our scientific acumen and regulatory expertise, we have cultivated a deep understanding of pivotal pharmaceutical markets. DRM excels in furnishing comprehensive assistance across all stages of the study, encompassing study design, protocol implementation, and the ultimate delivery of the Study Report.

Our affiliated BA/BE (Phase-I Study) center has successfully developed and validated bioanalytical methods across a diverse spectrum of therapeutic areas, including:

- Anti-Diabetic
- Antibiotic
- Anti-Fungal
- Gastrointestinal Tract
- Cardiovascular
- Musculoskeletal
- Analgesic
- Respiratory
- Antihistamine



High Performance Liquid Chromatography



**Liquid Chromatography/
Mass Spectrophotometry**

Atomic Absorption Spectrophotometer



**Dissolution Testing
Apparatus**

WHY CHOOSE US?

EXPERTISE

Our team comprises experienced professionals in clinical research, pharmacology, biostatistics, and regulatory affairs, ensuring high-quality service delivery.

INNOVATION

We harness advanced technologies and pioneering solutions to enhance processes, improve efficiencies, and expedite drug development timelines.

CUSTOMIZED SOLUTIONS

We offer tailored solutions that address the specific needs and objectives of each client, fostering collaboration and partnership.

QUALITY COMMITMENT

We are committed to exceeding client expectations with high-quality services and upholding integrity and professionalism standards.

GLOBAL REACH

With a global network of partners & collaborators, we have the capabilities to support clinical research projects of any scale and complexity across the globe.

At DRM Pharma & Diagnostic, we are driven by a shared vision to advance medical science, improve patient outcomes, and shape the future of healthcare through excellence in clinical research and pharmaceutical outsourcing. Partner with us and experience the difference of working with a trusted and reliable partner dedicated to your success.



GET IN TOUCH

We would love to hear from you! If you have any questions, comments, or feedback, please feel free to get in touch with us. Our team is always ready to assist you and provide the information you need. You can reach us through our website, email, or phone number, and we will do our best to respond as quickly as possible. Whether you are a new client looking for more information about our services or an existing client with a specific request, we are here to help. We value your input and strive to provide the highest level of customer service. So don't hesitate to contact us today!



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